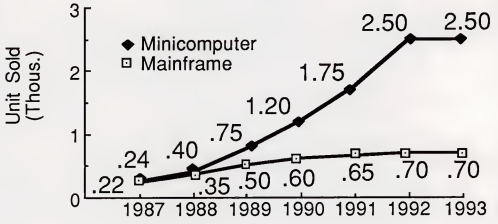
EDI Software Forecast—Units Sold
X-12 Only—Commercial Market



NOTES:

EEDS-1

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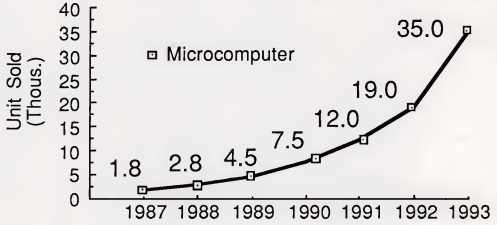
EDI Software Forecast—Units Sold
X-12 Only—Commercial Market



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NOTES:

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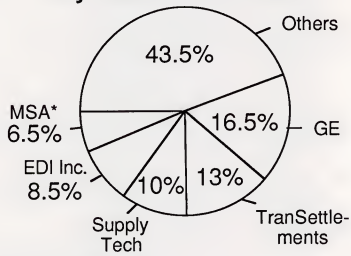
EDI Software Product Market Share
X-12 Only—Commercial
by 1987 Revenue



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* Product introduced during year

NOTES:

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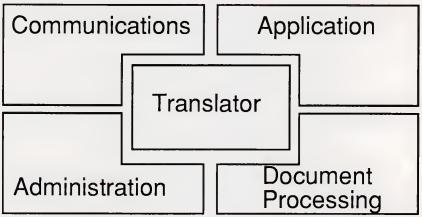
EDI Software Is a Translator and More



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NOTES:

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EDI Software Opportunities—Tools, Utilities

- Assisted Mapping
- Bar Coding and EDI
- Electronic References
- Electronic Audit

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NOTES:

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EDI Software Opportunities—Integration

- Tighter Translation-Communication-Administration Integration
- A Fresh Start Toward Performance Improvements

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NOTES:

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